Amendments to the Claims:

Listing of Claims:

Claim 1 (Currently Amended): A selection system which includes for selecting factors reliably contributing to enhance target people's will to achieve results from a plurality of candidates of factors, comprising:

a processor;

an input device; and

an output device, and selects, from a plurality of factors, one or more factors reliably contributing to enhance target people's will to achieve results, and wherein:

said output device outputs one or more questions related to the plurality of candidates of factors, so as to show the one or more questions to one or more target people;

said input device inputs information representing work done by the target people; said processor receives a response to each of the one or more questions output by said output device, calculates a correlation coefficient of representing a correlation between the information representing the work done by the one or more target people and an evaluation value numerically representing the response to each of the one or more questions, and selects the one or more factors reliably contributing to enhance the one or more target people's will to achieve results, from the plurality of candidates of factors, in a case where the calculated correlation coefficient is equal to or larger than a reference value.

Claim 2 (Currently Amended): The selection system according to claim 1, further including a memory device, and wherein said processor stores, in said memory device, the evaluation value numerically representing the response to each of the one or more questions, as reference data used for determining properties of the one or more target people which are related to the one or more selected factors.

Claim 3 (Currently Amended): The selection system according to claim 1, further comprising a memory device, and wherein said processor:

generates an evaluation value vector including a plurality of evaluation values each numerically representing the response to each of the one or more questions related to the one or more selected factors;

generates a cluster of one or move evaluation value vectors showing similar tendency to each other; and

stores the one or more evaluation value vectors of the generated cluster in the storage device, as reference data used for determining properties of the one or more target people which are related to the one or more selected factors.

Claim 4 (Currently Amended): A selection system which selects, from a plurality of candidates of factors, one or more factors reliably contributing to enhance people's will to achieve results, said system comprising:

output means for outputting one or more questions related to the plurality of candidates of factors, thereby to show the one or more questions to one or more target people; reception means for receiving a response to each of the one or more questions output by said outputting output means;

between the information representing the work done by the one or more target people and an evaluation value numerically representing the response to each of the one or more questions; and

selection means for selecting the one or more factors reliably contributing to enhance the one or more target people's will to achieve results, from the plurality of candidates of



factors, in a case where the calculated correlation coefficient is equal to or larger than a reference value.

Claim 5 (Currently Amended): A method for selecting, from a plurality of <u>candidates</u> of factors, one or more factors reliably contributing to enhance people's will to achieve results, said method comprising the steps of:

outputting one or more questions related to the plurality of candidates of factors, thereby to show the one or more questions to one or more target people;

receiving a response to each of the output one or more questions;

calculating a correlation coefficient of representing a correlation between the information representing the work done by the one or more target people and an evaluation value numerically representing the response to each of the one or more questions[[,]]; and

selecting the one or more factors reliably contributing to enhance the one or more target people's will to achieve results, from the plurality of <u>candidates of</u> factors, in a case where the calculated correlation coefficient is equal to or larger than a reference value.

Claim 6 (Currently Amended): The method according to claim 5, further including the step of storing the evaluation value numerically representing the response to each of the one or more questions, as reference data used for determining properties of the one or more target people which are related to the one or more selected factors.

Claim 7 (Currently Amended): The method according to claim 5, further including the steps of:

generating an evaluation value vector including a plurality of evaluation values each numerically representing the response to each of the one or more questions related to the one or more selected factors;

generating a cluster of one or move evaluation value vectors showing similar tendency to each other; and

storing the one or more evaluation value vectors of the generated cluster in the storage device, as reference data used for determining properties of the one or more target people which are related to the one or more selected factors.

Claim 8 (Currently Amended): A program for controlling a computer to execute the steps of:

outputting one or more questions related to a plurality of <u>candidates of</u> factors which are to contribute to enhance people's will to enhance results, thereby to show the one or more questions to target people;

receiving a response to each of the output one or more questions;

calculating a correlation coefficient of representing a correlation between the information representing the work done by the target people and an evaluation value numerically representing the response to each of the one or more questions[[,]]; and

selecting, from the plurality of <u>candidates of</u> factors, one or more factors reliably contributing to enhance the one or more target people's will to achieve results; in a case where the calculated correlation coefficient is equal to or larger than a reference value.

Claim 9 (Currently Amended): A determination system which includes a processor, an output device and a memory device, and determines for determining properties of target



people which are related to one or more selected factors reliably contributing to enhance people's will to achieve results, the system comprising:

properties of the target people which are related to the one or more factors; said output device outputs one or more questions related to the one or more factors, so as to show the one or more questions to the target people; and said processor receives a response to each of the one or more questions output by said output device, and refers to the reference data stored in said memory device, and determines the a processor for determining properties of each of the target people which are related to the one or more selected factors based on an evaluation value numerically representing the a response to each of the one or more questions.



Claim 10 (Currently Amended): The determination system according to claim [[9,]] 15, wherein the reference data includes the evaluation value numerically representing the response to each of the one or more questions.

Claim 11 (Currently Amended): The determination system according to claim [[9,]] 15, wherein the reference data is an evaluation value vector, which includes a plurality of evaluation values each numerically representing the response to each of the one or more questions related to the one or more factors, and which belongs to a cluster of one or move evaluation value vectors showing similar tendency to each other.

Claim 12 (Currently Amended): The determination system according to claim 9, wherein said processor refers to responses to the one or more questions from a same group of a plurality of respondents, and determines properties of the group which are related to the one

or more selected factors reliably contributing to enhance the target people's will to achieve results.

Claim\13 (Currently Amended): The determination system according to claim 9, wherein said processor shows an instruction which is created in accordance with the determined properties of the target people, to the target people.

Claim 14 (Currently Amended): The determination system according to claim 9, wherein said output device outputs the determined properties of the target people.

Claim 15 (Currently Amended): A determination The system which determines properties of target people which are related to one or more factors reliably contributing to enhance people's will to achieve results, said system according to claim 9, further comprising:

storage means for storing reference data used for determining the properties of the target people which are related to the one or more factors; and

output means for outputting one ore more questions related to the one or more factors, so as to show the one or more questions to the target people;

reception means for receiving a response to the one or more questions; and determinations determination means for determining properties of the target people which are related to the one or more selected factors, based on an evaluation value numerically representing the response to each of the one or more questions, using the reference data stored in said storage means.



Claim 16 (Currently Amended): A <u>The</u> method for determining properties of target people which are related to one or more factors reliably contributing to enhance people's will to achieve results, said method of claim 5, further comprising the steps of:

outputting one or more questions related to the one or more factors;

receiving a response to the one or more questions;

determining the properties of the target people which are related to the one or more selected factors, based on an evaluation value numerically representing the response to each of the one or more questions, using the reference data stored in said storage means storing step.

Claim 17 (Currently Amended): The method according to claim 16, wherein the reference data includes the evaluation value numerically representing the response to each of the one or more questions related to the one or more factors.

Claim 18 (Currently Amended): The method according to claim 16, wherein the reference data is an evaluation value vector, which includes a plurality of evaluation values each numerically representing the response to each of the one or more questions related to the one or more selected factors, and which belongs to a cluster of one or move evaluation value vectors showing similar tendency to each other.

Claim 19 (Currently Amended): The method according to claim 16, further comprising the steps of:

referring to responses to the one or more questions from a same group of a plurality of respondents; and

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determining properties of the group which are related to the one or more selected factors reliably contributing to enhance the target people's will to achieve results.

Claim 20 (Original): The method according to claim 16, further comprising the step of showing an instruction which is created in accordance with the determined properties of the target people, to the target people.



Claim 21 (Currently Amended): The method according to claim 16, further comprising the step of outputting the determined properties of the target people which are related to the one or more selected factors.

Claim 22 (Currently Amended): A <u>The program for controlling a computer to execute according to claim 8, further comprising the steps step of:</u>

outputting one or more questions related to one or more factors reliably contributing to enhance people's will to enhance results, thereby to show the one or more questions to the target people; receiving a response to each of the one or more questions; and determining properties of the target people which are related to the one or more selected factors, based on an evaluation value numerically representing the response to each of the one or more questions, using reference data used for determining the properties of the target people.